

## The tools I'm familiar with:

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Podio;Salesforce;Canva;Google Suite;Spreadsheets;Adobe Suite;XenCall (Ready Mode);CallTools;Zapier

Other tools:

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## My Work Experience:

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<b>Company:</b> Elevate Outsource	<b>Period:</b> 2023-06-01 – 2024-04-30
<b>Role:</b> Team Lead /Cold Caller	<b>Responsibilities:</b> Manage a team composed of 11 members, generate and qualify leads through cold calling, and schedule appointments for prospecting clients.
	<b>Reason for leaving:</b> Campaign ended
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<b>Company:</b> Dealer Focus	<b>Period:</b> 2021-12-01 – 2022-02-28
<b>Role:</b> CSR	<b>Responsibilities:</b> Take inbound calls for car owners and schedule them with their car's maintenance with the dealership of their choice.
	<b>Reason for leaving:</b> Resigned due to conflict of schedule
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<b>Company:</b> Pro Property Buyers	<b>Period:</b> 2019-06-01 – 2020-12-31
<b>Role:</b> Cold Caller / Cold texter	<b>Responsibilities:</b> Qualify leads through cold calling and texting, send sms blast to potential clients who might be interested in selling their properties.
	<b>Reason for leaving:</b> Company filed for bankruptcy

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All the information was provided by the candidate.