

## The tools I'm familiar with:

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KV Core;CallTools

Other tools:

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## My Work Experience:

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<b>Company:</b> J Lopez Enterprises	<b>Period:</b> 2023-05-05 – 2024-07-17
<b>Role:</b> Inside Sales Associate	<b>Responsibilities:</b> • CRM Management: KW Command, KV Core, Chime, Mojo, Topproducer.com, Lion desk • Cold calling: FSBO, Expired, Buyers, Pre-foreclosures and Circle Prospecting • Manage and update Client's Trello board • Follow up calls and emails
	<b>Reason for leaving:</b> Client's ending services
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<b>Company:</b> Pinpoint Property	<b>Period:</b> 2022-06-10 – 2023-05-05
<b>Role:</b> Acquisitions Manager	<b>Responsibilities:</b> Outbound calls, Offer leads \$5k on top of their selling price (FSBO and Expired Leads)
	<b>Reason for leaving:</b> Company was a scam, did not pay us and just vanished.
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<b>Company:</b> Teleperformance Cebu	<b>Period:</b> 2015-02-11 – 2016-09-03
<b>Role:</b> Customer Service Representative	<b>Responsibilities:</b> Assist with client's booking/cancel/rescheduled flights
	<b>Reason for leaving:</b> No growth, just banging calls

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All the information was provided by the candidate.